#### a.s. 2018/2019

#### PROGRAMMA DI LINGUA INGLESE

**INSEGNANTE: FERRETTI MARIA GABRIELLA** 

Testi:

"BUSINESS Plan" (Bowen-Cumino; DEA Scuola).

"SURE - Intermediate" (Hobbs-Star Keddle; Cambridge).

I primi giorni sono stati dedicati alla conoscenza della classe (Write a short description: "About me") e alla presentazione del programma.

Nel corso dell'anno sono stati affrontati dei macroargomenti con l'ausilio dei libri di testo sopraelencati, schemi, fotocopie prese da altri testi o siti WEB scelti dalla docente.

• Dal testo "BUSINESS PLAN – DEA Scuola) – sono stati svolti i seguenti argomenti:

## SECTION 2 - BUSINESS THEORY AND COMMUNICATION(page 66-90

1. BUSINESS BACKGROUND

### Methods of communication

Oral communication: Key language- telephone calls – starting and ending telephone calls. How to read telephone numbers – How to spell names and surnames. Taking messages. Visual Communication: pictures and graphs – trends: basic language (describing the direction of a trend, describing the extension of a trend)

Written communication: Text messages – E-mails – Business e-mail netiquette – Emails: pros and cons - Business letters.( Business letter layout - how to write out letters using the correct punctuation, layout and paragraphing)

### <u>Production</u>

Goods and services – Economic resources: factors of production (primary, secondary and tertiary) – The three sectors of production - The supply chain – Commerce: Home trade – Wholesalers and retailers – E-commerce –cutting out the "middle man" – International trade Definitions for the following words: Imports, exports, protectionism. –

#### Business language

Requesting (requests for information, requests for action) – Offering (offering things, offering to do things)

### 2. AN INSIGHT INTO THE WORLD OF ECONOMY AND FINANCE (PAGE 286-293

#### The economic environment

Types of economic systems (-A free-market economy – A command economy – a mixed economy – )The public sector- Trade –( Visible and invisible trade – The balance of payments ) Economic indicators ( GNP-GNP per capita – GDP – The business cycle)

## Ad integrazione degli argomenti:

- How to repeat and summarize topics (underlining, using key words, selecting information)
- From "Business Plan- Companion Book" page 22: Trade and the balance of trade.
- Photocopy from "English for presentations Oxford" page 36 Rise and raise in graphics.
- How to use the Present Perfect or the Past Simple to describe trends (exercises).
- Two videos from Youtube (IETS Visuals for presentations)
- Questions: Do you know where...? He asked me where...? "English Grammar in use" page 100 Unit 50
- Writing an essay: Useful standard written phrases. How to write an essay.

Dal testo "SURE - Intermediate -" -Cambridge - sono stati svolti i seguenti argomenti:

### MODULE 1

### **Unit 1 Identity**

Functions: Talk about everyday life – compare and describe

Grammar: Present Simple- Present Continuous – be used to/get used to + -ing –

Comparatives – Superlatives – Adverbial comparisons-Vocabulary: daily life – appearance and personality -

Communication: Giving personal information- identify people – discuss habits

### Unit 2 Live your life

Functions: Talk about the past – talk about quantity -

Grammar: Past simple- Past continuous – used to – would – quantifiers – indefinite pronouns

countable/uncountable nouns- phrasal verbs with get
Vocabulary: life stages and events – despite/although

Communication: tips for success – my priorities for success-

#### MODULE 2

# I.T.E.T. Aldo Capitini – Perugia – Classe 3 A AFM

# **Unit 3 Extreme**

Functions: Talk about experiences and duration – talk about recent activities

Grammar: Present Perfect/ Present Perfect Continuous Vocabulary: ever/never/just/already/yet/so far/almost

# Unit 4

Grammar: Defining relative clauses - Non-defining relative clauses - Modal verbs - Semi-

modal verbs

Vocabulary: Survival kit.

Si dichiara che il presente programma e' stato condiviso con gli alunni .

Perugia, giugno 2019